# "NEGOTIATING THE ALGORITHM": AUTOMATION, ARTIFICIAL INTELLIGENCE, AND LABOR PROTECTION

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#### I. INTRODUCTION

In October 2017, a cover of the New Yorker magazine represented humanoid robots walking on the street, giving handouts to a human beggar. That same issue featured a lengthy article on job automation. The article examined several implications of introducing modern automated work processes in existing workplaces, including an extensive analysis of the relation between human and machine labor and how workers interact with advanced manufacturing machinery.<sup>1</sup> Though the article focused on job displacement, it also dealt extensively with the consequences of automation on the jobs that would remain in place after the introduction of automated processes. Why, then, did the artist who drew the magazine's cover depict a future in which humans will beg robots for money?

It is likely that the artist was influenced by a mainstream narrative on job automation and the future of work that focuses overwhelmingly on the number of jobs that will be lost to automation. Indeed, the academic and policy debate on these issues has largely adopted a "quantitative" approach, trying to estimate the number of workers that could be put out of a job as a consequence of technologic breakthroughs.<sup>2</sup> Some studies have criticized these estimates, pointing out some of their possible flaws and also concentrating on the potential benefits of technological progress in terms of

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<sup>2.</sup> See, e.g., instance, the well-known paper of Carl Frey & Michael Osborn, The Future of Employment: How Susceptible are Jobs to Computerisation, OXFORD MARTIN SCHOOL Sept. 17, 2013, available at https://www.oxfordmartin.ox.ac.uk/downloads/academic/The\_Future\_of\_Employment.pdf. For an in-depth discussion on manufacturing processes, see Wolfgang Dauth, Sebastian Findeisen, Jens Südekum & Nicole Wößner, German Robots – The Impact of Industrial Robots on Workers, 30 IAB DISCUSSION PAPER (Oct. 2, 2017), available at http://doku.iab.de/discussionpapers/2017/dp3017.pdf.

job creation.<sup>3</sup> So far, however, this debate has not sufficiently focused on the qualitative aspects connected with job automation. In other words, much less attention has been devoted to the quality of the jobs that will remain, but that will require growing interactions between humans and technological tools, both in the forms of advanced machinery and of software used to manage businesses and production processes.<sup>4</sup>

It almost seems taken for granted that these "jobs of the future" will require high technical skills, that new machinery and programs, complemented by artificial intelligence, will absorb routine, menial, and dangerous tasks, and that the fortunate workers who remain employed will have access to highly rewarding jobs, with technology playing a liberating role for them. Therefore, according to this view, instead of focusing on the quality of these jobs, regulators should be concerned about making sure that the highest number of people possible acquire the skills necessary to be employed in these liberated roles; they should also envisage measures to absorb occupational shocks determined by automation and to mitigate its social consequences for workers that will be displaced and will not be able to develop these high-level skills or will not find employment because there will be fewer jobs available.<sup>5</sup>

This narrative, however, follows a techno-deterministic approach that should be called into question. To begin with, it assumes that technological breakthroughs will always imply progress, particularly for the fortunate workers who have developed the skills to remain in employment after the introduction of new machinery and business processes. This assumption, however, risks proving excessively optimistic. While it is probably true that technology will be able to automate some routine and unpleasant tasks, it will also increase the possibility of management increasingly monitoring working activities in a way that is not desirable for the worker.<sup>6</sup> Software and hardware are already spreading in modern workplaces that allow

<sup>3.</sup> The literature on the topic is already enormous. See David Autor, Why Are There Still So Many Jobs? The History and Future of Workplace Automation, 29 JOURNAL OF ECONOMIC PERSPECTIVES 3, 3-30 (2015); Melanie Arntzi, Terry Gregoryi & Ulrich Zierahni, The Risk of Automation for Jobs in OECD Countries, A Comparative Analysis (OECD Social, Employment and Migration Working Papers, No. 189, May. 14, 2016);

Ljubica Nedelkoska & Glenda Quintini, Automation, Skills Use and Training (OECD Social, Employment and Migration Working Papers, No. 202, Mar. 8, 2018); See, for a general critical discussion, David Kucera, New Automation Technologies and Job Creation and Destruction Dynamics (ILO Employment Policy Brief, May 12, 2017); For an in-depth legal discussion, see Cynthia Estlund, What Should We Do After Work? Automation and Employment Law, 128 YALE L.J. 254. 254-543 (2018).

<sup>4.</sup> An exception is Eurofound (2018), Game changing technologies: Exploring the impact of production processes and work, Publications Office of the European Union, Luxembourg. See below, Section II.

<sup>5.</sup> James Manyika, et al., A Future that Works: Automation, Employment and Productivity, McKinsey Global Institute (Jan. 2017), available at https://www.mckinsey.com/~/media/mckinsey/featured%20insights/Digital%20Disruption/Harnessing% 20automation%20for%20a%20future%20that%20works/MGI-A-future-that-works-Full-report.ashx.

<sup>6.</sup> See below, Section III.

management to give workers instructions on the work they do and to control their performance through digital tools.<sup>7</sup> Artificial Intelligence (AI), the use big data, and "management-by-algorithm" are already a reality in the world of work,<sup>8</sup> potentially leading to very intrusive business practices. The risks connected to these practices are almost absent from the mainstream debate on the future of work and on the effects of automation—even if, as argued below, the introduction of advanced machinery in the workplace can materially spur these risks.

Another assumption that follows this techno-deterministic approach is that these developments are inevitable—in other terms, they are the price to pay to benefit from the rewards of technological progress. Accordingly, limiting the functioning of new technologies at the workplace would inescapably reduce progress for economies and societies at large, supposing that these limits could theoretically be imposed through regulation. Moreover, the mainstream narrative on automation also risks leading to the impression that regulation over the introduction of new technological tools and machinery and their implications on the quantity and quality of jobs cannot be put in place and that any attempt to govern the effects of technological breakthroughs would hamper innovation and lead to economic losses.

These assumptions must all be questioned. Regulation aimed at mitigating the potentially detrimental effects of the use of technological devices on job quality and workers' human dignity already exists in various countries of the world. Moreover, many jurisdictions already have in place regulation aimed at mitigating the social impact of mass redundancies and job losses also connected to automation and technological innovation. A detrimental economic impact from this regulation has not been proved. On the contrary, strong involvement of social partners and regulators in the management of potential mass redundancies is associated with high levels of productivity and innovation, in addition to the benefits for workers.<sup>9</sup>

Most importantly, regulation is also fundamental in governing how automation and the introduction of new technologies will impact the quality of the jobs that will be affected by them rather than merely focusing on their quantity. Labor legislation and collective bargaining must play a much more

<sup>7.</sup> Pav Akhtar, Phoebe Moore & Martin Upchurch, *Digitalisation of Work and Resistance, in* HUMANS AND MACHINES AT WORK: MONITORING, SURVEILLANCE AND AUTOMATION IN CONTEMPORARY CAPITALISM 17, 17-44 (Phoebe Moore, Martin Upchurch & Xanthe Whittaker eds., 2018). See also the articles of Antonio Aloisi & Elena Gramano and Jeremias Prassl in this special issue.

<sup>8.</sup> A detailed discussion about artificial intelligence, its development and its impact on the word of work is in Phoebe Moore's article published in this special issue. FRANK PASQUALE, THE BLACK BOX SOCIETY. THE SECRET ALGORITHMS THAT CONTROL MONEY AND INFORMATION (2016); Emanuele Dagnino, *People Analytics: Lavoro e Tutele al Tempo del Management Tramite Big Data*, 3 LABOUR & LAW ISSUES I (2017).

<sup>9.</sup> See below, Section VI.

central role if these phenomena are to take place in a way that respects the human dignity and the fundamental rights of workers—yet, these aspects are still under-researched in the vast debate on automation and the future of work. This contribution wants to fill some of these gaps in this debate. The next section starts doing so by focusing on the potential unintended consequences on workers of granting legal rights and obligations to robots.

# II. "A CITIZEN YOU CAN BUY": ELECTRONIC PERSONALITY, ROBOTS' RIGHTS AND THE RISK OF DEHUMANIZATION OF WORKERS

In 2016, Hanson Robotics presented to the public Sophia, a humanoid robot resembling a woman and able to mimic more than sixty facial expressions.<sup>10</sup> Sophia has cameras in its "eyes" and can recognize persons and sustain eye contact. The robot is also able to have conversations with human beings and "has given" several interviews since it was activated. These features brought considerable attention to Sophia; in 2017, the UN Development Programme appointed this robot as its "first-ever Innovation Champion and the first-ever non-human" to receive such an institutional role.<sup>11</sup> Barely a month before this appointment, Sophia had been the first robot to be awarded citizenship of a country: Saudi Arabia. This award spurred some arguments and polemic discussions on the implication of recognizing a robot as a citizen<sup>12</sup>: Can a robot have rights and duties as human beings have? Can AI be assimilated into human conscience as a source of these rights and duties? Despite the attention that has been granted to robot Sophia, however, these questions have long been debated beyond its case.<sup>13</sup>

Already in 2016, a draft report of the EU Parliament inquired about the possibility of giving robots "electronic personality"—namely, "creating a specific legal status for robots, so that at least the most sophisticated autonomous robots could be established as having the status of electronic persons with specific rights and obligations," and to apply this electronic personality "to cases where robots make smart autonomous decisions or otherwise interact with third parties independently."<sup>14</sup> The report also includes a working definition of so-called smart robots, which would be

<sup>10.</sup> Oscar Raymundo, *Meet Sophia, the Female Humanoid Robot and Newest SXSW Celebrity*, PCWORLD.COM Mar. 17, 2016, https://www.pcworld.com/article/3045299/robots/meet-sophia-the-female-humanoid-robot-and-newest-sxsw-celebrity.html.

<sup>11.</sup> Cedric Monteiro, Mahtab Haider & Jeanne Lim, UNDP in Asia and the Pacific Appoints World's First Non-Human Innovation Champion (Nov. 22, 2017), http://www.asia-pacific.undp.org/content/rbap/en/home/presscenter/pressreleases/2017/11/22/rbfsingapore.html.

<sup>12.</sup> James Vincent, Pretending to Give a Robot Citizenship Helps No One, THE VERGE, Oct. 30, 2017, https://www.theverge.com/2017/10/30/16552006/robot-rights-citizenship-saudi-arabia-sophia.

<sup>13.</sup> JERRY KAPLAN, ARTIFICIAL INTELLIGENCE: WHAT EVERYONE NEEDS TO KNOW (2016); Bartosz Brożek & Marek Jakubiec, On the Legal Responsibility of Autonomous Machines, 25 ARTIFICIAL INTELLIGENCE AND LAW 293 (2017).

<sup>14.</sup> Draft Report With Recommendations to the Commission on Civil Law Rules on Robotics, Eur. Parl. Doc. (2015/2103(INL)) (2016).

potentially affected by the recognition of this electronic personality; proposing to the consideration of EU institutions, as elements for identifying "smart robots," the following features:

"The capacity to acquire autonomy through sensors and/or by exchanging data with its environment (inter-connectivity) and the analysis of those data;

The capacity to learn through experience and interaction;

The form of the robot's physical support;

The capacity to adapt its behaviours and actions to its environment."

The report is far from suggesting that robots should be equated with human beings in their recognition of rights and obligations, as confirmed by its proponents. The MEP who acted as rapporteur for this document, instead, drew a parallel between the "electronic personality" of robots and the "legal personality" long recognized to subjects such as corporations, allowing these non-natural persons to acquire rights, duties, and obligations, according to the rules of the relevant legal systems.<sup>15</sup>

Despite legal personality being a long-established legal notion and institution, paralleling it with granting personality to robots prompts several observations, which can also be extended to assigning rights and obligations to AI instruments, regardless of whether they take the shape of robots.<sup>16</sup> Legal personality has proved vital for economic development by allowing people to keep their personal assets separate from the assets of a corporation and, therefore, fostering investments in business initiatives including, among others, trade and manufacturing, and facilitating phenomena that were crucial for economic expansion, such as vertical integration of firms and production.<sup>17</sup> Its contribution to progress and development, therefore, should not be neglected. On the other hand, abuses in the use of legal personality have also allowed artificially shedding liabilities and dodging accountability under many key aspects of governance, including in the field of labor and social responsibility.<sup>18</sup>

Recognizing legal rights and obligations to nonhuman beings, therefore, is not a neutral process; it can prove beneficial, but it can also pave the way to abuses that put other parties in jeopardy. Assigning electronic personality to robots and AI-tools could also allow their owners and producers to shed responsibility and could leave other parties, including commercial partners,

<sup>15.</sup> James Vincent, Giving Robots 'Personhood' Is Actually About Making Corporations Accountable, THE VERGE, Jan. 19, 2017, https://www.theverge.com/2017/1/19/14322334/robot-electronic-persons-eu-report-liability-civil-suits.

<sup>16.</sup> JACOB TURNER, ROBOT RULES. REGULATING ARTIFICIAL INTELLIGENCE (2018); Valerio Maio, Il Diritto del Lavoro e le Nuove Sfide della Rivoluzione Robotica, 6 ADL 1414 (2018).

<sup>17.</sup> SIMON DEAKIN & FRANK WILKINSON, THE LAW OF THE LABOUR MARKET INDUSTRIALIZATION, EMPLOYMENT, AND LEGAL EVOLUTION (2005).

<sup>18.</sup> JEREMIAS PRASSL, THE CONCEPT OF THE EMPLOYER (2015); DAVID WEIL, THE FISSURED WORKPLACE: WHY WORK BECAME SO BAD FOR SO MANY AND WHAT CAN BE DONE TO IMPROVE IT (2014).

creditors, customers, and workers that interact with these devices, exposed to the risk of having no meaningful redress in case of damage. Nor can it be taken for granted that assigning legal rights and obligations to robots and AI tools could in no way lead to their being increasingly equated with human beings in the future-particularly if AI is designed in a way to develop features that render it more and more similar to conscience and human intelligence.<sup>19</sup> Again, in this respect, the experience with legal personality could provide several illustrations, with corporations being already protected under human rights instruments and constitutional mechanisms about some of their rights. The obvious example is the protection of property rights under instruments such as Protocol 1 to the European Convention of Human Rights, under which "every natural or legal person is entitled to the peaceful enjoyment of his possessions." But protection of the rights of nonnatural persons has also been deemed to extend to elements that would in principle seem reserved to the exclusive enjoyment of human beings, such as the exercise of religion.20

Recognizing rights to nonnatural entities, therefore, could lead to outcomes that go beyond the original practical intentions underlying this recognition. As such, any potential assessment of potentially introducing electronic personality for smart robots and AI-tools should call for the broadest possible analysis of its potential implications. The report discussed above covers a vast array of issues connected to the introduction of this type of personality, spanning from intellectual property and mandatory insurance to data protection and respect for human rights. When it comes to employment, nonetheless, the report seems to follow the "quantitative" approach discussed in the Introduction: merely focusing on the number of jobs that could be created or displaced as a consequence of the spread of smart robots, as well as on the potential of digitalization and automation on the inclusiveness of labor markets. No specific reference is made to its implications for the quality of the jobs of the workers that may interact with these robots and, in particular, to the potentially dehumanizing effects that this interaction may spur, especially if those robots were to be extended personality and, therefore, rights and obligations.

Commenting on the awarding of citizenship to robot Sophia, University of Bath computer scientist Joanna Bryson warned about "having a supposed equal you can turn on and off [and how] does it affect people if they think you can have a citizen that you can buy."21

This is a serious risk when it comes to extending rights to robots. Whereas corporations are an abstract notion that exists in reality only

<sup>19.</sup> KAPLAN, supra note 13.

 <sup>&</sup>lt;u>Burwell v. Hobby Lobby Stores, Inc.</u>, 573 U.S. 682 (2014).
 Vincent, *supra* note 12.

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fictively-even when they are associated with substantial material elements, such as buildings, stocks, and machinery-corporations do not exist in the physical space. Robots, in contrast, have a distinct physical dimension and existence and can share the same actual space with human beings; AI-tools can also constantly interact with workers, also with no intervention from other humans such as managers and supervisors, or the programmers or owners of the tool for instance, when AI is based on machine-learning technologies;<sup>22</sup> assimilating these technological devices to human beings by awarding them legal capacity, and therefore, the capability of having rights and obligations, cannot be equivalent to giving legal personality to fictive entities such as corporations. Assigning personality to nonnatural beings may cause a conceptual conflation between these entities; in this case, the robots and the people that share the same physical space with them, and between the humans and the AI-tools that operate without human supervision. This can have unforeseen implications for the human dignity of the natural persons involved in these processes, particularly if this occurs in a framework where these persons are already under powers of direction and control exerted by other subjects. Such is the case in workplaces, where workers are subject to managerial prerogatives that allow better integrating their working activities into the general business process of their employers.<sup>23</sup> Automation processes are already reported to increase feelings of alienation at work.<sup>24</sup> In addition, persons who work side by side, or interact with, nonhuman entities that enjoy legal personalities, risk even more being considered as mere cogs in the business process, something that could lead to a severe commodification of their labor and unwanted dehumanizing consequences, in addition to exacerbating these feelings.

By substituting human work with automated activities, technology can indeed have liberating effects, especially if this substitution regards heavy, hazardous, or repetitive work. Technology, however, can also be associated with the commodification of human work.<sup>25</sup> One of the last, but by no means exclusive, instantiations of this phenomenon has recently been associated with forms of work in the so-called gig economy. It has already been observed that:

The fact that work is "supplied" through IT channels, be them online platforms or apps that match the demand and offer of physical chores, can "distort" the perception businesses and customers may have of [platform] workers and significantly contribute to a perceived dehumanisation of their activity.... Workers that can be called by clients and customers at

<sup>22.</sup> A thorough legal analysis of machine learning is carried out by TURNER, supra note 16.

<sup>23.</sup> See below, Section VI.

<sup>24.</sup> Eurofound, *supra* note 4. See also the article of Phoebe Moore in this special issue. 41 COMP. LAB. L. & POL'Y J. 47 (2019).

<sup>25.</sup> Gateano Vardaro, Tecnica, Tecnologia e Ideologia della Tecnica nel Diritto del Lavoro, POLITICA DEL DIRITTO (March 1986), at 75.

a click of their mouse or at a tap on their mobile, perform their task and disappear again in the crowd or in the on-demand workforce materially risk being identified as an extension of an IT device or online platform.<sup>26</sup>

The risk of IT tools contributing to the commodification of platform workers and their social invisibility has been vastly examined in the literature.<sup>27</sup> Interaction of workers with ever-smarter technological devices and robots also risks introducing new elements of dehumanization, a trend that could be exacerbated by the growing relevance of so-called collaborative robots or co-bots, namely robots that physically interact with human users, within a shared workspace, and by the advances in the development of autonomous AI-tools and machine-learning technologies that, as discussed in the next section, increasingly allow eliminating or minimizing the role of human supervisors in managing the workforce. If these devices were to be endowed with rights and obligations that would conceptually equate them, even marginally, to human beings, the risk of dehumanization of workers could be aggravated.

Implications of the introduction of ever more advanced technologies and machinery in workplaces deserve increasing attention from both the academic community and policymakers.<sup>28</sup> As already pointed out, the impact of technologies on the quality of jobs, calls for particular attention also because of the nature of workplaces as material (and, with the advent of IT tools, also increasingly immaterial) "spaces" where human beings are subject to the managerial powers of control and direction of other persons—now, also with a possible significant influence of automated decision-making, as discussed below. Subsequent sections will explore how managerial prerogatives can impinge upon the human dignity of workers by virtue of the structural features of the contract of employment. Before delving into these issues, however, the next section will partially explore how some technological innovations can lead to intrusive managerial practices that could magnify these risks.

<sup>26.</sup> Valerio De Stefano, The Rise of the 'Just-in-Time Workforce': On-Demand Work, Crowdwork and Labour Protection in the 'Gig-Economy, 37 COMP. LAB. L. & POL'Y J 471, 477 (2016).

<sup>27.</sup> JEREMIAS PRASSL, HUMANS AS A SERVICE: THE PROMISE AND PERILS OF WORK IN THE GIG ECONOMY (2018).

<sup>28.</sup> Miriam Cherry, Virtual Work and Invisible Labor, in INVISIBLE LABOR HIDDEN WORK IN THE CONTEMPORARY WORLD, 71, 71-86 (Marion G. Crain, Winifred R. Poster, Miriam A. Cherry eds., 2016).

### III. TECHNOLOGICALLY-ENHANCED WORKERS' MONITORING: ARTIFICIAL INTELLIGENCE, BIG-DATA AND THE RISKS OF ALGORITHMIC DISCRIMINATION

Technological tools and digitalized supervision systems are increasingly used to manage the workforce in modern workplaces.<sup>29</sup> Worker surveillance is, of course, nothing new; business historians, such as David Landes, have long reported that concentration of workers in factories started occurring before mechanization, to surveil and direct the workforce better than what was possible in processes based on dispersed homework.<sup>30</sup> Fordist-Taylorist business models were also based on extensive monitoring of workers.<sup>31</sup>

Information technology and AI,<sup>32</sup> however, allow for the monitoring of workers' activities to an extent unthinkable in the past, as well as the gathering and processing of an enormous amount of data on these activities.<sup>33</sup> More and more workers, for instance, use wearable work instruments that enable registering of their movements and location minute-by-minute, also measuring their work pace as well as breaks. Data collected through wearables, including sociometric badges,<sup>34</sup> are often analyzed using AI to assess workers' productivity and fitness to execute particular tasks.<sup>35</sup> Wearables are also used or experimented within warehouses and other workplaces to direct workers to their next assignment. Goods in Amazon warehouses, for instance, are stored apparently at random. Amazon workers are guided by technological tools to the next item to pick and process, a system that also enables the company to automatically track and measure the speed and efficiency of each individual worker. Workers who underperform

33. Dagnino, supra note 8.

34. See below in this Section.

<sup>29.</sup> PHOEBE MOORE, MARTIN UPCHURCH & XANTHE WHITTAKER, HUMANS AND MACHINES AT WORK: MONITORING, SURVEILLANCE AND AUTOMATION IN CONTEMPORARY CAPITALISM (2018); Ifeoma Ajunwa, Kate Crawford & Jason Schultz, *Limitless worker surveillance*, 105 CAL. L. REV. 735, 735-76 (2017).

<sup>30.</sup> DAVID LANDES, THE UNBOUND PROMETHEUS: TECHNOLOGICAL CHANGE AND INDUSTRIAL DEVELOPMENT IN WESTERN EUROPE FROM 1750 TO THE PRESENT (1d ed. 1969).

<sup>31.</sup> KATHRIN V.W. STONE, FROM WIDGETS TO DIGITS: EMPLOYMENT REGULATION FOR THE CHANGING WORKPLACE (2004).

<sup>32.</sup> The term "artificial intelligence", in this paper, is used as a reference to the so-called "narrow artificial intelligence" or "weak artificial intelligence", namely the artificial intelligence used to performed a single task, such as—as a commonly used description goes—"playing chess or Go, making purchase suggestions, sales predictions and weather forecast". This is the only type of artificial intelligence that exists, nowadays. Even self-driving cars are considered merely a sum of several narrow AIs, and the same applies to online translation engines. Narrow AI is commonly opposed to "General AI", i.e. "the type of Artificial Intelligence that can understand and reason its environment as a human would", which has not been developed yet. The direct citations are from Ben Dickson, *What is Narrow, General and Super Artificial Intelligence*, TECHTALKS, May 12, 2017, https://bdtechtalks.com/2017/05/12/what-is-narrow-general-and-super-artificial-intelligence/; For a broader discussion of the distinction between "strong" and "weak" AI, see KAPLAN, *supra* note 13.

<sup>35.</sup> Akhtar, et al., supra note 7; Ivan Manokha, Why the Rise of Wearable Tech to Monitor Employees Is Worrying, THE INDEPENDENT, Jan. 4, 2017, https://www.independent.co.uk/life-style/gadgets-and-tech/why-the-rise-of-wearable-tech-to-monitor-employees-is-worrying-a7508656.html.

according to the metrics of the automated surveillance systems can receive warnings or see their employment terminated automatically, "without input from supervisors."<sup>36</sup>

GPS systems allow for the monitoring of the position and speed of truck and van drivers, as well as of delivery riders and ride-sharing drivers working for on-demand platforms. These systems can also be used to verify. for instance, if these workers gather in specific locations, to prevent or react to collective action.<sup>37</sup> Similar to workers in a warehouse that use automated systems of direction, platform workers are assigned to the next task by the app's algorithms, which are also designed to measure the speed and diligence of the worker in completing the tasks, including by factoring in the rating and reviews that customers assign to workers. Bad scores or performance below the algorithm's standards can lead to the exclusion of the worker from the platform and thus to "dismissal," also made easier by the purported selfemployment status of these workers.<sup>38</sup> And this is not confined to tasks "onthe-road." Workers on online "freelancing marketplaces" and domestic workers, who are contracted on platforms to do work in customers' households, live in constant worry over ratings and how the platforms' algorithms take ratings into account when assigning the next job.<sup>39</sup>

The way these management systems operate is rarely transparent, as companies do not share the methods through which ratings and customer feedback over the workers' activities are gathered and processed. Management by rating is also spreading ever more beyond platform work, with apps that allow processing patrons' and restaurants' feedback over individual waiters.<sup>40</sup>

Nor should it be assumed that increased forms of surveillance are confined to low-wage or blue-collar jobs. HR practices that resort to forms of AI that facilitate "management-by-algorithm" and "electronic

<sup>36.</sup> Colin Lecher, How Amazon automatically tracks and fires warehouse workers for 'productivity', The Verge (Apr. 25, 2019, 12:06 PM) (The article reports "Amazon says supervisors are able to override the process."), http://www.theverge.com/2019/4/25/18516004/amazon-warehouse-fulfillment-centersproductivity-firing-terminations (last visited Oct. 7, 2019); see also Chris Baraniuk, How algorithms run Amazon's warehouses, BBC Future (Aug. 18, 2015), http://www.bbc.com/future/story/20150818-howalgorithms-run-amazons-warehouses (last visited Oct. 7, 2019).

<sup>37.</sup> Valerio De Stefano, supra note 26.

<sup>38.</sup> Antonio Aloisi, Commoditized workers: Case study Research on Labour Law Issues Arising from a Set of 'on-Demand/Gig Economy' Platforms, 37 COMP. LAB. L. & POL'Y J. 653, 663 (2016).

<sup>39.</sup> Ursula Huws et al., *Work in the European Gig Economy*, Foundation for European Progressive Studies (FEPS) 8, 47 (2017), http://uhra.herts.ac.uk/bitstream/handle/2299/19922/Huws\_U.\_Spencer\_N.H.\_Syrdal\_D.S.\_Holt\_K.\_20 17\_.pdf?sequence=2.

<sup>40.</sup> Caroline O'Donovan, An Invisible Rating System At Your Favorite Chain Restaurant Is Costing Your Server, BUZZFEED NEWS (June 21, 2018, 4:23 PM), http://www.buzzfeednews.com/article/carolineodonovan/ziosk-presto-tabletop-tablet-restaurant-ratingservers (last visited Oct. 7, 2019); Whitney Fillon, How Rating Your Server Is Making Their Life Miserable, EATER (June 22, 2018, 10:52 AM), http://www.eater.com/2018/6/22/17492528/tabletsrestaurants-surveys-score-servers (last visited Oct. 7, 2019).

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performance monitoring," are also extensively used in white-collar occupations. Electronic performance monitoring (EPM) has been described by Phoebe Moore et al. as including "email monitoring, phone tapping, tracking computer content and usage times, video monitoring and GPS tracking." According to these researchers, "data produced can be used as productivity indicators; indication of employees' location; email usage; website browsing; printer use; telephone use; even tone of voice and physical movement during conversation."<sup>41</sup> These data, coupled with the use of "big data" analytical instruments, also constitute the basis of so-called People Analytics practices. Pioneering legal studies on this topic, conducted by Matthew Bodie, Miriam Cherry et al., define "People Analytics" as:

a process or method of human resources management based on the use of "big data" to capture insights about job performance. The core idea is that unstructured subjective judgment is not rigorous or trustworthy as a way to assess talent or create human resources policies. Instead, data— large pools of objective, generally quantitative data—should form the foundation for decision-making in the HR space.<sup>42</sup>

Data are therefore collected from a vast array of sources.<sup>43</sup> One of the companies at the forefront of these practices, Humanyze, reports on its webpage that metadata can be obtained from "email and call timestamps, number of chat messages sent, and duration of meetings can be measured to uncover patterns on how teams actually work." This does not necessarily mean that the actual content of messages and chats is examined, as the company claims to include "no names or content in the metadata."<sup>44</sup>

Nonetheless, even if these individual-content data are not collected or are effectively anonymized, collection practices can be highly invasive and aimed at detecting highly personal elements,<sup>45</sup> including the level of interaction with colleagues and even the humor of workers, for instance, through the use of so-called "sociometric badges." These are wearable devices that allow monitoring of the location of workers, their movements, and also, through the use of incorporated microphones and voice-pitch analysis, the mood of workers, without actually recording the content of their conversations.<sup>46</sup>

<sup>41.</sup> Moore, et al., supra note 7, at 19.

<sup>42.</sup> Matthew T. Bodie et al., *The Law and Policy of People Analytics*, 88 U. COLO. L. REV. 961, 964 (2017).

<sup>43.</sup> For a thorough review carried out by a public authority of common EPM practices see Opinion 2/2017 on data processing at work – wp249, Eur. Comm'n Doc. 17 EN/WP 249, at 11 (2017), http://ec.europa.eu/newsroom/article29/item-detail.cfm?item\_id=610169 [hereinafter Opinion 2/2017].
44. HUMANYZE, http://www.humanyze.com (last visited Oct. 7, 2019).

<sup>44.</sup> HUMANYZE, http://www.humanyze.com (last visited Oct. 7, 2019).

<sup>45.</sup> Opinion 2/2017, supra note 43 ("The risk is not limited to the analysis of the content of communications. Thus, the analysis of metadata about a person might allow for an equally privacy-invasive detailed monitoring of an individual's life and behavioural patterns.").

<sup>46.</sup> Kai Fischbach et al., Analyzing the Flow of Knowledge with Sociometric Badges, 2 Procedia Soc.& BehavioralSciences6287,6391(2010),http://www.ickn.org/documents/COINs2009\_Fischbach\_Gloor\_Lassenius\_etc.pdf.

EPM is also being used to monitor workers in telework and smart work arrangements, which allow workers to perform their activities outside of traditional workplaces, and are thus usually associated with higher worker autonomy.<sup>47</sup> Companies like Crossover sell systems such as the Worksmart Productivity Tool to monitor teleworkers and other remote workers by taking screenshots of their computers at fixed intervals and collecting additional data, including, as the company's website explains: "keyboard activity, application usage, screenshots, and webcam photos to generate a timecard every 10 minutes." This timecard is then shared with the workers and their managers via a "logbook where all of your timecards are displayed and a dashboard summarizes your timecards to show you how you spent your time."<sup>48</sup> Other companies market web-filtering software, like Interguard, that record and report on data such as web history and bandwidth utilization, "whether the employee is on or off network."<sup>49</sup>

All these data can also be processed through AI tools that rate workers on various performance metrics. In 2019, for instance, the Guardian reported that dozens of firms in the United Kingdom, including several law firms, employed AI to scrutinize staff behavior, also to identify "influencers" and "change-makers" in the workforce. <sup>50</sup> Interestingly, this practice is not so new. Cathy O'Neill discussed the case of a company, Cataphora, which in 2008 marketed a system to identify "idea generators" in the workforce by analyzing corporate emails and messaging. When the 2008 recession hit, HR managers began to lay-off people starting with those who performed poorly under Cataphora's metrics. As O'Neill, a mathematician and data scientist, explains, these programs risk, among other things, high inaccuracy since they are based on limited data.<sup>51</sup>

Business-sponsored wellness programs also use software like Fitbit to track employees' fitness.<sup>52</sup> This, among other things, can contribute to having access to information related to off-duty activities of workers. Surveillance of workers' off-duty activities is also nothing new, suffice here to think of

<sup>47.</sup> The workplace of the future, THE ECONOMIST (Mar. 28, 2018), http://www.economist.com/news/leaders/21739658-artificial-intelligence-pushes-beyond-tech-industrywork-could-become-faireror-more (last visited Oct. 7, 2019); Olivia Solon, Big Brother isn't just watching: workplace surveillance can track your every move, THE GUARDIAN, (Nov. 6, 2017, 3:00 PM), http://www.theguardian.com/world/2017/nov/06/workplace-surveillance-big-brothertechnology?CMP=share\_btn\_tw (last visited Oct. 7, 2019).

<sup>48.</sup> CROSSOVER, http://www.crossover.com/worksmart/#worksmart-productivity-tool (last visited Oct. 7, 2019).

<sup>49.</sup> INTERGUARD, http://interguardsoftware.com/web-filtering.html (last visited Oct. 7, 2019).

<sup>50.</sup> Robert Booth, *UK businesses using artificial intelligence to monitor staff activity*, THE GUARDIAN (Apr. 7, 2019, 7:38 EDT), http://www.theguardian.com/technology/2019/apr/07/uk-businesses-using-artifical-intelligence-to-monitor-staff-activity (last visited Oct. 7, 2019).

<sup>51.</sup> CATHY O'NEIL, WEAPONS OF MATH DESTRUCTION: HOW BIG DATA INCREASES INEQUALITY AND THREATENS DEMOCRACY (Crown Publishing Group 1st ed. 2016).

<sup>52.</sup> Ajunwa et al., supra note 29.

the Social Department of Ford,<sup>53</sup> which famously investigated the lifestyles of workers in the motor company. However, the blurring of boundaries between work and life, the constant interconnection with IT devices and digital services such as social networks and technological devices that allow the collection of data from individuals' online and offline conduct makes it possible to accede to a flow and amount of information that is very difficult to quantify and limit in advance. Articles in the press also reported cases of monitoring practices that aimed to prevent fraud by snooping on social network activities and statuses.<sup>54</sup>

Personal data gathered on the Internet, also by acceding to information available through social networks, is also increasingly used to make hiring decisions,<sup>55</sup> and the practice of asking employees to disclose their social network passwords is also spreading, so that eighteen individual states in the United States passed legislation explicitly banning it.<sup>56</sup>

People Analytics and EPM (Enterprise Resource Planning), of course, can sometimes be rooted in genuine business, needs such as fostering productivity and raising levels of security, also to the benefit of individual employees. Wearables that analyze fitness data, for instance, can be employed to mitigate health and safety risks, including stress, and to prevent accidents.<sup>57</sup> Workers may also be interested in using systems that help them stay focused on their jobs, both when they are on-site and off-site, and have their activities recorded accurately so that-if anything goes amiss-they can prove to have acted diligently. Businesses and workers may also be interested in the prevention of illicit behaviors such as fraud, as well as forms of harassment that can occur online. Moreover, HR practices, such as People Analytics are also grounded in the idea that AI can help better manage the workforce by eliminating individual biases of supervisors and replacing them with more objective and neutral metrics.<sup>58</sup> The use of AI and other technological tools to supervise working activities, therefore, should not be regarded as necessarily negative.

The practices discussed above, however, can also lead to very severe intrusions into workers' private live and materially infringe on their privacy,<sup>59</sup> by allowing management to access very intimate information, including, for instance, through the use of data based on medical insurance claims on the intention to become pregnant and on the possibility to develop

<sup>53.</sup> Bodie et al., supra note 42.

<sup>54.</sup> Solon, supra note 47.

<sup>55.</sup> Dagnino, supra note 8.

<sup>56.</sup> Bodie et al., supra note 42.

<sup>57.</sup> The workplace of the future, supra note 47.

<sup>58.</sup> Bodie et al., supra note 42.

<sup>59.</sup> Frank Hendrickx, Privacy en elektronisch toezicht, in ARBEIDSRECHT (Frank Hendrickx & Chris Engels eds., 2015).

sickness.<sup>60</sup> Wearables and security cameras, programs that register online and offline activity, as well as take screenshots of computers, can also turn into extenuating practices of endless surveillance. Far from fostering workforce performance, these models can also generate stress, as well as adverse reactions, and cause sharp declines in efficiency and productivity.<sup>61</sup>

In addition to this, the idea that management-by-algorithm and AI can necessarily lead to more objective and bias-free HR practices, may prove substantially wrong. The risk is that these systems reflect the biases of their human programmers and only focus on their ideas around productivity and work performance; for instance, by discarding or penalizing job candidates or workers with disabilities or with features that differ from the expectations programmers have. The scarcity of diversity in tech companies can also exacerbate these phenomena. In an official Opinion on AI, the European Economic and Social Committee recently observed: "the development of AI is currently taking place within a homogenous environment principally consisting of young, white men, with the result that (whether intentionally or unintentionally) cultural and gender disparities are being embedded in AI, among other things because AI systems learn from training data." The Committee warned against the misconception that data is by definition objective. Data, instead, "is easy to manipulate, may be biased, may reflect cultural, gender and other prejudices and preferences and may contain errors."62

The risk, therefore, is that management-by-algorithm and AI at the workplace, long from having neutral outcomes and reducing discrimination, could augment discriminatory practices.<sup>63</sup> A vast literature already exists that algorithm-based decision-making can perpetuate highlights how discriminatory practices and marginalization of vulnerable groups, especially when the collection of data is poor.<sup>64</sup> This form of decision-making is often based on data that reflect past behaviors.<sup>65</sup> If those behaviors were biased, there's a very high likelihood that any automated decision-making process would propagate those biases in the future.<sup>66</sup> Imagine a system of automatic scanning of CVs for hiring or promotion. If this system is built on data regarding previous hiring in the company or sector, there is a high chance that it may mimic past recruitment practices. If, in turn, those practices were

<sup>60.</sup> Ajunwa et al., supra note 29.

<sup>61.</sup> Moore et al., *supra* note 7.

<sup>62.</sup> European Economic and Social Committee, Artificial intelligence – The consequences of artificial intelligence on the (digital) single market, production, consumption, employment and society (own-initiative opinion), 2017 O.J. (C 288) 1.

<sup>63.</sup> Bodie et al., *supra* note 42.

<sup>64.</sup> PASQUALE, *supra* note 8; SAFIYA UMOJA NOBLE, ALGORITHMS OF OPPRESSION: HOW SEARCH ENGINES REINFORCE RACISM (N.Y.U. Press 2018).

<sup>65.</sup> O'NEIL, supra note 51.

<sup>66.</sup> VIRGINIA EUBANKS, AUTOMATING INEQUALITY: HOW HIGH-TECH TOOLS PROFILE, POLICE, AND PUNISH THE POOR (St. Martin's Press 1st ed. 2018).

discriminatory or skewed, they could be perpetuated in the future and, what is worse, this would occur under an "aura" of perceived objectivity usually credited to machines. Nor would it be simple to remove discrimination by merely instructing the algorithms to ignore sensitive data such as gender or race, since sophisticated software could still recognize, and penalize, subjects underrepresented in the previous hiring on the basis of other data. For instance, it could use certain types of career breaks as proxies to recognize women or postcodes or first and last names to identify members of minorities. This risk is even more severe when these practices are based on self-learning AI, with software being able to reprogram their own criteria and metrics to reach a very general predefined outcome, such as improving work productivity. The lack of transparency and the risk of dehumanizing work would then be even more exacerbated.

Nor should it be taken for granted that a one-dimensional vision of productivity and efficiency embedded into AI technologies would necessarily lead to better business outcomes. Algorithms are often used to implement just-in-time work practices that scale the workforce's figures and shifts by the expected business demand, thus contributing to a casualization of work patterns and job and income instability that goes far beyond the "usual suspects" in the platform economy. A study conducted by various universities on retail workers, for instance, shows that algorithms aimed at fostering business efficiency can lead to suboptimal results, as a consequence of these algorithms being based on a very limited notion of efficiency and therefore not be taking into account the many hidden costs associated with schedule instability.<sup>67</sup>

One oft-overlooked dimension of advanced forms of automation is its potential role in introducing technology-enhanced management of workers facilitated by AI. A smart-robot is, in the definition proposed by the EU parliament report discussed in Section II, a robot that has the "capacity to acquire autonomy through sensors and/or by exchanging data with its environment (inter-connectivity) and the analysis of those data" and the "capacity to adapt its behaviors and actions to its environment." Robots that collect the personal data of employees, including by measuring their biological data through interaction with fitness applications and wearables, to enhance productivity or attune the pace or other features of the work to the particular conditions of workers, are not impossible to introduce. This is particularly true for co-bots, which, as discussed above, are by definition meant to have a direct, physical interaction with human beings and at sharing workspaces with workers.

<sup>67.</sup> Joan C. Williams et al., *Stable Scheduling Increases Productivity and Sales: The Stable Scheduling Study*, http://worklifelaw.org/projects/stable-scheduling-study/report/; see also the discussion of automated scheduling in the article of Janine Berg in this special issue, 41 COMP. LAB. L. & POL'Y J. 69 (2019).

Moreover, the use of AI, management-by-algorithm and People Analytics are, per se, a form of automation of middle-managerial and managerial roles. Managing and disciplining platform workers via workers' ratings is arguably a way of outsourcing assessment of work performance to customers facilitated by algorithms.<sup>68</sup> EPM also has the potential to increasingly automate core business functions, such as HR, and to also displace the associated clerical occupations, adding to the list of professionals that can be severely affected by automation, together with lawyers and medical doctors.<sup>69</sup>

The implications of these managerial practices, therefore, warrant serious attention by policymakers and scholars, and the consequences on privacy, diversity, employment, as well as business productivity, should be carefully assessed. Even the most well-intentioned measures, including wellness programs, risk turning into forms of dystopian and paternalist control, unless a serious reflection on the use of technology at the workplace is carried out.

The paternalism behind EPM is well represented in this statement from the CEO of Awareness Technology, the company that markets Interguard, a monitoring system for on-site and remote workers: "if you are a parent and you have a teenage son or daughter coming home late and not doing their homework you might wonder what they are doing. It's the same as employees."<sup>70</sup>

Comparing employees to underage sons and daughters is nothing new. In discussing privacy and employers' managerial prerogatives at the workplace, Matthew Finkin recalls that in 1884, the Tennessee Supreme Court did not object to an employer telling employees where to show—as a father could order his children where to buy goods, so could employers to their employees.<sup>71</sup> Beyond the irony of finding ancient arguments somehow replicated in the most cutting-edge work scenarios, the possibility of management unduly and excessively compressing workers' autonomy and privacy is a structural feature of the contract of employment.<sup>72</sup> As scholars Bodie, Cherry, et al. point out, unless regulation specifically limits managerial prerogatives, "in the workplace, there is no legal protection against surveillance per se... The need for monitoring follows from our legal conception of employment, which is based on control: an employee is one whose work is controlled by her employer" and it is the right of employers to

<sup>68.</sup> De Stefano, supra note 26.

<sup>69.</sup> This possibility is discussed by Jeremias Adams-Prassl in this special issue, 41 COMP. LAB. L. & POL'Y J. 123 (2019); see also KAPLAN, supra note 13.

<sup>70.</sup> Solon, supra note 47.

<sup>71.</sup> Matthew W. Finkin, Chapter 7: Privacy and Autonomy, 21 EMP. RTS. & EMP. POL'Y J. 589, 611 (2017).

<sup>72.</sup> Frank Hendrickx, Chapter 15: Employment Privacy, in COMPARATIVE LABOUR LAW AND INDUSTRIAL RELATIONS IN INDUSTRIALIZED MARKET ECONOMIES (Roger Blanpain ed., 2014).

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specifically direct activities "that separates employees from independent contractors."<sup>73</sup> The next Section will examine these structural features of the contract of employment, which are often overlooked in social sciences other than the law.

# IV. THE "HIDDEN" SIDE OF EMPLOYMENT REGULATION: MANAGERIAL PREROGATIVES, CONTROL, AND SUBORDINATION

A common assumption concerning employment regulation is that it is protective. Yet, while strengthening the position of the worker—on the labor market or in the course of the employment relationship—is one of the purposes of employment law, it is not its only aim.<sup>74</sup> Employment law also provides employers with extensive powers to manage their workforce conveyed by the idea of "managerial prerogatives." These powers are often taken for granted, as if they were given by nature. In fact, managerial prerogatives are not only the result of socio-economic factors, such as the weaker bargaining powers of workers or the employers' ownership of machinery and other forms of capital. Employers' managerial provisions of employment regulation that embed them in the employment relationship to a much greater extent than what happens under other relationships regulated by contract or property laws.<sup>75</sup>

As already noted, a key feature of the employment relationship, one that can be found across countries and legal traditions, is the hierarchical power or control—of employers over employees.<sup>76</sup> This power consists mainly of three principal prerogatives: (i) the power to assign tasks and to give unilateral orders and directives to employees; (ii) the power to monitor both the performance of such tasks and the compliance with these orders and directives; (iii) and the power to sanction both the improper or negligent performance of the assigned tasks and any disobedience to lawfully-given orders and directives.

<sup>73.</sup> Bodie etl., *supra* note 42, at 988. See the article of Frank Hendrickx in this special issue for an accurate historical description of the development of the right to privacy in the workplace, 41 COMP. LAB. L. & POL'Y J. 147 (2019).

<sup>74.</sup> See also Richard Mitchell & Christopher Arup, Labour Law and Labour Market Regulation, in LABOUR LAW AND LABOUR MARKET REGULATION: ESSAYS ON THE CONSTRUCTION, CONSTITUTION AND REGULATION OF LABOUR MARKETS AND WORK RELATIONSHIPS 3 (Christopher Arup et al. eds., 2006); Valerio De Stefano, Evoluzione del Potere Organizzativo e Direttivo del Datore di Lavoro e Conseguenze Sulla Nozione Giuridica di Subordinazione (2011) (Ph.D. thesis, Bocconi University).

<sup>75.</sup> See Clyde Summers, Employment at Will in the United States: The Divine Right of Employers, 3 U. PA. J. LAB. & EMP. L. 65 (2000); ELIZABETH ANDERSON, PRIVATE GOVERNMENT HOW EMPLOYERS RULE OUR LIVES (AND WHY WE DON'T TALK ABOUT IT) (2017); GUY DAVIDOV, A PURPOSIVE APPROACH TO LABOUR LAW (2016); Valerio De Stefano, Non-Standard Work and Limits on Freedom of Association: a Human-Rights Based Approach, 46 INDUS. L. J. 185 (2017).

<sup>76.</sup> See INTERNATIONAL LABOUR ORGANIZATION, THE EMPLOYMENT RELATIONSHIP: REPORT V OF THE INTERNATIONAL LABOUR CONFERENCE, 95TH SESSION (2006).

The presence of hierarchical power, control and managerial prerogatives in a working relationship has been traditionally established-either statutorily or by case law-as the distinctive element of employment status in contrast to self-employment, and, accordingly, as a gateway to labor protections in many jurisdictions.<sup>77</sup> In common law systems, the relevance of the employers' powers and prerogatives is designated under the concept of "control," mentioned at the end of the previous section. Control-namely, the possibility to direct, monitor, and discipline work-is one of the key tests to determine the existence of an employment relationship in common law countries. Civil law countries, instead, express the notion of control under the concept of "subordination." The Italian Civil Code refers to employees as "lavoratori subordinati (subordinate workers)." namely, persons who work "depending upon and under the direction of" an employer.<sup>78</sup> The French Cour de Cassation considers that the fundamental element of an employment relationship is the "lien de subordination (link of subordination)," i.e. "the performance of work under the authority of an employer who has the power to give orders and instructions, to supervise their execution and to penalise the failure of his subordinate [workers] to perform such work."

Managerial prerogatives, control, and subordination answer to precise economic and organizational needs of businesses. In labor law scholarship, it is now almost commonplace to refer to the works of Ronald Coase to provide an account of the vital economic function of employment contracts. i.e. allowing firms to curb transaction costs by reducing the need to continually search and select counterparts on the market, negotiate terms and conditions of contracts, and enforce these contracts in order to conduct a business.<sup>79</sup> Internalizing production into firms, substituting market transactions with hierarchical organizations and unilateral exchanges that allow skipping the need to get the consent of the other party for every business operation or to respond and adapt to any unforeseeable change in the business environment is one of the main reasons firm exists, in Coasian terms.<sup>80</sup> The contract of employment, by providing businesses with the hierarchical power discussed above, is one of the key legal "bricks" of the modern firm. Managerial prerogatives allow employers to operate their businesses and to quickly respond to circumstances that could not be precisely predicted at the moment of the negotiation of the contract. In other words, they allow employers not to need to continuously get employees' consent and provide them with

<sup>77.</sup> Nicola Countouris, *The Employment Relationship: A Comparative Analysis of National Judicial Approaches*, in THE EMPLOYMENT RELATIONSHIP A COMPARATIVE OVERVIEW 35, 49-51 (Giuseppe Casale ed., 2011).

<sup>78. [</sup>CIVIL CODE] art. 2094 (It.).

<sup>79.</sup> R. H. Coase, The Nature of the Firm, 4 ECONOMICA 386, 390-91 (1937).

<sup>80.</sup> R. H. Coase, *The Problem of Social Cost*, 3 J. L. & ECON. 1, 16 (1960). *See also* DAVID MARSDEN, A THEORY OF EMPLOYMENT SYSTEMS: MICRO-FOUNDATIONS OF SOCIETAL DIVERSITY (1999).

authority to issue unilateral orders, within the limits of what is reasonable and lawful, and to monitor their execution and sanction recalcitrant workers. Simply put, the contract of employment is still based on the mutual and, therefore, bilateral consent of the parties at the moment of its conclusion, since workers have to accept to enter into the contract freely. Once the contract is in force, however, they are subject to the unilateral prerogatives of employers, who no longer need their consent to direct, supervise, and discipline their work performance, within the limits of what is reasonable and lawful under the given contractual and legal system.

The possibility of employers to avoid obtaining employees' consent to implement and enforce their unilateral decisions had already been flagged by legal scholars as one of the critical functions of the employment relationship, decades before Coase's famous analysis.<sup>81</sup> Already in 1915, Italian scholar Ludovico Barassi wrote that the subordination inherent in the employment contract:

implies a unilateral affirmation of the will of the creditor of the work [i.e. the employer], a seigniorial and imperative affirmation, which does not need to meet on its way an actual consent of the worker, because he has already committed himself in the contract to submit to those commands unquestionably.<sup>82</sup>

The concept of subordination in civil law, the notion of control at common law, and the managerial prerogatives that correspond to them and make the employment contract a crucial element of capitalist production, did not come to light by chance, as a mere result of socioeconomic factors.<sup>83</sup> Instead, they descend from precise legislative interventions introduced in pre-industrial eras and at the outset of industrialization. Deakin and Morris,<sup>84</sup> for instance, refer to the Master and Servant Acts enacted in Britain in the nineteenth century and to legislation passed in earlier times that provided for the abatement of wages and the imprisonment of servants and laborers for "misdemeanour, miscarriage or ill behavior." Absconding from and refusing to work was also criminally sanctioned and imprisonment for breach of servants' contractual obligations was also a practice adopted by courts and enshrined in legislation, together with criminal sanctions for embezzlement of the masters' goods and raw materials. Master and Servant legislation was also introduced in the British colonies, becoming a regular feature of

<sup>81.</sup> See Marcello Pedrazzoli, La Parabola della Subordinazione: Dal Contratto allo Status. L. Barassi e Il Suo Dopo, in LA NASCITA DEL DIRITTO DEL LAVORO: IL "CONTRATTO DI LAVORO" DI LODOVICO BARASSI CENT'ANNI DOPO 349 (Mario Napoli ed., 2003).

<sup>82.</sup> LUDOVICO BARASSI, IL CONTRATTO DI LAVORO NEL DIRITTO POSITIVO ITALIANO (2nd ed. 1917).

<sup>83.</sup> See SIMON DEAKIN & FRANK WILKINSON, THE LAW OF THE LABOUR MARKET INDUSTRIALIZATION, EMPLOYMENT, AND LEGAL EVOLUTION (2005); Adrian Merritt, *The Historical Role* of the Law in the Regulation of Employment, 1 AUSTL. J. L. & SOC'Y 56 (1982).

<sup>84.</sup> SIMON DEAKIN & GILLIAN MORRIS, LABOUR LAW 21-22 (4th ed. 2005).

common law jurisdictions.<sup>85</sup> In the United States, the so-called "black codes" enacted in the Southern states after the end of the Civil War oppressively regimented the work of African-Americans by forcing them to enter into annual labor contracts, perpetuating slavery-like forms of domination, and by making vagrancy a criminal offence punishable with penal labor.<sup>86</sup> Also in civil law countries, similar public and criminal regulation to police the workforce were introduced; for instance, through legislation imposing the *livret du travail*, which ensured that workers would not leave their workplace in search of another occupation without the consent of their employers.<sup>87</sup>

With time, custom, and practice, this authoritarian model of enforcing contractual obligations of servants and laborers seeped into the common law construction of the contract of employment and in the civil law notion of subordination. As Deakin and Morris observe, elaborating on the analysis of Alan Fox, managerial prerogatives "do not simply result from the employer's superior bargaining power prior to the agreement."<sup>88</sup> They are "underpinned by certain legal norms that today take the form of the common law implied terms of the contract of employment," such as the employees' obligation of fidelity and obedience, "which can be traced back in many cases to the master and servant legislation of the nineteenth century and before."<sup>89</sup>

Employment regulation, therefore, is about much more than protecting workers. The protective elements accompany a side of that regulation that is too often neglected in mainstream accounts of the employment contract. French labor law scholar Alain Supiot has long analyzed this structural ambivalence of employment regulation.<sup>90</sup> On one side, this regulation provides management with the unilateral power to direct, control, and discipline human work, and therefore the physical and mental activities of human beings; on the other side, it has to reconcile these almost "seigniorial" prerogatives with respect for the human dignity of workers necessary in democratic societies founded on equality principles. To that end, an essential function of employment regulation that risks being overseen under simplistic accounts of employment regulation that consider the employment contract as the mere exchange of labor in consideration of a salary and labor protection as a simple form of protecting the workers' income from the superior

<sup>85.</sup> MASTERS, SERVANTS, AND MAGISTRATES IN BRITAIN AND THE EMPIRE, 1562-1955 at 10 (Douglas Hay & Paul Craven eds., 2005).

<sup>86.</sup> CAROL ANDERSON, WHITE RAGE. THE UNSPOKEN TRUTH OF OUR RACIAL DIVIDE 19 (2016).

<sup>87.</sup> See WILLIBALD STEINMETZ, PRIVATE LAW AND SOCIAL INEQUALITY IN THE INDUSTRIAL AGE COMPARING LEGAL CULTURES IN BRITAIN, FRANCE, GERMANY, AND THE UNITED STATES (2000); Bruno Veneziani, *The Evolution of the Contract of Employment, in* THE MAKING OF LABOUR LAW IN EUROPE: A COMPARATIVE STUDY OF NINE COUNTRIES UP TO 1945, at 31 (Bob Hepple ed., 1986).

<sup>88.</sup> DEAKIN & MORRIS, *supra* note 84, at 121. See also Alan Fox, Beyond Contract: Work, Power and Trust Relations (1974).

<sup>89.</sup> DEAKIN & MORRIS, supra note 84, at 121.

<sup>90.</sup> See Alain Supiot, Critique du Droit du Travail (1994).

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bargaining power of employers. The next section deals with some of these simplistic accounts that have lately been associated with automation.

#### V. UNIVERSAL BASIC INCOME IS NOT ENOUGH. LABOR AND HUMAN RIGHTS PROTECTIONS STILL NEED TO APPLY.

The policy and journalistic discussions on automation have also stirred an extensive debate on universal basic income (UBI).<sup>91</sup> Numerous tech entrepreneurs and companies have maintained that one of the responses to the displacement of jobs caused by automation should be the introduction of UBI, to mitigate the social impact of mass technological unemployment.<sup>92</sup> The debate on UBI is broader than, and goes beyond, these proposals. Several labor advocates have suggested UBI as a progressive policy that would help to face significant challenges in modern labor markets, including technological unemployment and the growth of casualized and unstable forms of employment.<sup>93</sup> This is a very complicated issue that cannot be treated here.<sup>94</sup> What is important to state, however, is that even if a functioning UBI scheme were possible to implement, this would not affect the legal structure of employment contracts and regulation discussed above.

Neoliberal proponents of UBI often take for granted that this measure would substitute for other welfare schemes, including social security. A corollary of this vision is also that, if a UBI were introduced, employment regulation could be rolled back because, in a system where everybody has secure access to income, regulation aimed at supporting workers' income and remediate against their weak bargaining position would no longer be needed, also because the UBI would likely increase their reservation wages.<sup>95</sup>

These assumptions are in line with conventional accounts of employment regulation and mainstream approaches to employment policy. Indeed, the objective of the flexicurity approach to employment protection is to replace protection of workers "on the job" with protection "on the market,"

<sup>91.</sup> Angelo Romano & Andrea Zitelli, *Il Reddito di Base è Una Cosa Seria*, VALIGIA BLU (Mar. 7, 2017), https://storie.valigiablu.it/reddito-di-base.

<sup>92.</sup> Jathan Sadowski, Why Silicon Valley is Embracing Universal Basic Income, THE GUARDIAN (June 22, 2016), https://www.theguardian.com/technology/2016/jun/22/silicon-valley-universal-basic-income-y-combinator.

<sup>93.</sup> See, e.g., GUY STANDING, A PRECARIAT CHARTER: FROM DENIZENS TO CITIZENS (2014); THE GREEN INSTITUTE, CAN LESS WORK BE MORE FAIR? A DISCUSSION PAPER ON UNIVERSAL BASIC INCOME AND SHORTER WORKING WEEK (Tim Hollo ed., 2016).

<sup>94.</sup> See generally Brishen Rogers, Basic Income and the Resilience of Social Democracy, 40 COMP. LAB. L. & POL'Y 199 (2019) and the other articles dealing with UBI published in that same Journal's issue.

<sup>95.</sup> Matt Zwolinski, *The Pragmatic Libertarian Case for a Basic Income Guarantee*, CATO-UNBOUND (Aug. 4, 2014), https://www.cato-unbound.org/2014/08/04/matt-zwolinski/pragmatic-libertarian-case-basic-income-guarantee. Janine Berg, in this special issue, also dismisses the idea that a UBI could adequately substitute for employment protection, 41 COMP. LAB. L. & POL'Y J. 69 (2019).

by deregulating aspects of employment protection while securing workers' income through unemployment benefits and active labor market policies.<sup>96</sup>

Policies aimed at substituting protection of employment rights for protection of income risk neglecting an essential feature of employment regulation, which is not just safeguarding workers because they are economically dependent on their employers and have weak bargaining power "on the market," but is also limiting and rationalizing the unilateral exercise of managerial prerogatives "on the job," i.e. while they are employed.<sup>97</sup>

Regulation against discrimination, working time regulation protecting the physical and mental health of workers against the risks of fatigue and burnout, rules protecting privacy at the workplace against abusive forms of monitoring, to cite only some of the regulation that limits the exercise of managerial prerogatives, cannot be swapped with protection "on the market." This regulation concerns powers and duties that are functioning during the entire course of the employment relationship and do not merely depend on the superior bargaining power of employers, but are also enshrined in legal norms. The idea of replacing labor protections at the workplace with securing the stability of income neglects fundamental aspects of the employment relationship, which warrant regulatory limits aimed at protecting human dignity at the workplace. This is also something to take into account when discussing the possibility of introducing UBI or any other form of income protection—even if UBI schemes were introduced, there would still be a need for employment regulation and labor protection "on the job."

The fundamental features of employment regulation and its ambivalence in granting far-reaching and intensive unilateral managerial powers that can materially compress the workers' autonomy, on the one hand, and limiting and rationalizing those powers, on the other hand, must be particularly heeded in the wake of automation and the increasing use of technological tools to direct the workforce. EPM, People Analytics, and the use of AI and big data at the workplace, magnify the possibility of supervising workers and closely monitoring the performance of working activities. As already discussed in Section III, these technologies can enable egregiously invasive practices and lead to arbitrary and discriminatory outcomes. Indeed, as thoroughly argued by the articles of Antonio Aloisi & Elena Gramano and Jeremias Adams-Prassl in this special issue, these practices can lead to a "genetic variation" of managerial prerogatives, by "upgrading" them to levels unheard of in the past. Constant attention must thus be paid to these

<sup>96.</sup> Silvana Sciarra, EU Commission Green Paper 'Modernising Labour Law to Meet the Challenges of the 21st Century, '36 INDUS. L. J. 375, 377 (2007).

<sup>97.</sup> Valerio De Stefano, A Tale of Oversimplification and Deregulation: The Mainstream Approach to Labour Market Segmentation and Recent Responses to the Crisis in European Countries, 43 INDUS. L. J. 253, 256 (2014).

developments and regulation is all the more needed to prevent managerial abuses that imperil the human dignity of workers.

To this end, it is also essential to frame workers' rights in fundamental and human rights discourses. The nature of labor rights as human rights has long been debated,<sup>98</sup> and it has also been enshrined in a vast number of international treaties and sources of law.<sup>99</sup> One of the rationales to recognize labor rights as human rights lies precisely on the existence of managerial prerogatives.<sup>100</sup> As discussed above, legal systems vest employers with authority over their workforce that goes beyond social norms and is underpinned by legislation. Limiting and rationalizing authority to preserve human dignity—which is one of the essential functions of human rights—is also essential at the workplace.<sup>101</sup> Labor protection, by limiting the exercise of managerial prerogatives, is also crucial to ensure that the authority of employers is not exerted in ways that jeopardize the human rights of workers.

Human rights approaches to labor regulation can indeed prove beneficial also concerning the protection of workers' autonomy and dignity regarding electronic monitoring of their activities.<sup>102</sup> The European Court of Human Rights, for instance, has interpreted the right to private life under article 8 of the European Convention on Human Rights to enshrine the protection of privacy of individuals at the workplace. In a case that concerned the dismissal of a worker for the use of the Internet at work for private purposes, in a situation where the employer had access to the content of the workers' communications via IT tools, the Court established that employers' monitoring of online activities, while admissible in principle, had to be carried out proportionately, to ensure that arbitrariness and abuses be avoided.<sup>103</sup> Among the safeguards that the Member States have to consider, to determine whether monitoring practices are legitimate, the Court indicated: the circumstance that employees be properly notified of the possibility that the employer might monitor correspondence and other

<sup>98.</sup> See COLIN FENWICK & TONIA NOVITZ, HUMAN RIGHTS AT WORK: PERSPECTIVES ON LAW AND REGULATION (2010); Harry Arthurs, Who's Afraid of Globalization? Reflections on the Future of Labour Law, in GLOBALIZATION AND THE FUTURE OF LABOUR LAW 51 (John D.R. Craig & S. Michael Lynk eds., 2006); Virginia Mantouvalou, Are Labour Rights Human Rights?, 3 EUR. LAB. L. J. 151 (2012).

<sup>99.</sup> See, e.g., GEORGE POLITAKIS, INTERNATIONAL LABOUR ORGANIZATION, PROTECTING LABOUR RIGHTS AS HUMAN RIGHTS: PRESENT AND FUTURE OF INTERNATIONAL SUPERVISION (2007).

<sup>100.</sup> De Stefano, supra note 75, at 197.

<sup>101.</sup> For an extensive discussion of how protection of the human dignity and human rights of workers can be posed as a foundational element of labour law, see the contributions collected in PHILOSOPHICAL FOUNDATIONS OF LABOUR LAW (Hugh Collins et al. eds., 2019). For an in-depth critical appraisal of human-rights based arguments in labour-law discourses, see, however, Matthew W. Finkin, *Worker Rights as Human Rights: Regenerative Reconception or Rhetorical Refuge?*, in RESEARCH HANDBOOK ON LABOUR, BUSINESS AND HUMAN RIGHTS LAW 102 (Janice Bellace & Beryl ter Haar eds., 2019).

<sup>102.</sup> See the article of Frank Hendrickx in this special issue, 41 COMP. LAB. L. & POL'Y J. 147 (2019), as well as Frank Hendrickx, Article 7 – Protection of Private and Family Life and Article 8 – Protection of Personal Data, in THE CHARTER OF FUNDAMENTAL RIGHTS OF THE EUROPEAN UNION AND THE EMPLOYMENT RELATION 229, 249 (Stefan Clauwaert et al. eds., 2019).

<sup>103.</sup> Bărbulescu v. Romania, App. No. 61496/08, Eur. Ct. H.R. 36, ¶ 121 (2017).

communication; the presence of legitimate reasons to justify monitoring the communications and accessing their content; the possibility to establish less intrusive monitoring practices. The Court also mandated to consider, in general, the extent of the monitoring and the degree of intrusion into the workers' privacy, making a distinction between access to the metadata covering the flow of communications and access to the content of these communications.

This judgment can provide a general protective framework for workplace relations in countries that adhere to the European Convention on Human Rights of the Council of Europe. Notably, the Council of Europe also recently updated its Convention for the Protection of Individuals with regard to Automatic Processing of Personal Data. The new text of the Convention, after its entry into force, will provide for an individual's right "not to be subject to a decision significantly affecting him or her based solely on an automated processing of data without having his or her views taken into consideration."<sup>104</sup>

For countries that also belong to the European Union, further guidance can be found in the General Data Protection Regulation (GDPR). The GDPR, however, is no panacea in itself against the excesses of management-byalgorithm and the use of AI at the workplace. Firstly, commentators noted that EU law has been interpreted by the Court of Justice of the EU (CJEU) as to provide for lower protections in case a decision is taken based on subjective inferences drawn on data rather than on objective and verifiable facts.<sup>105</sup> This is a paradox, considering the possible detrimental impacts that wrong inferences can cause—imagine if a decision on hiring or promotion is made by inferring how somebody with a particular credit history can perform in an employment contract, without taking into account what factors contributed to that credit history.

Also, the CJEU has so far refused to extend the remit of the EU data protection law to the accuracy of decision-making processes. And even the GDPR provisions that seem to provide more meaningful protection in this area could prove insufficient. For instance, Art 22(1) of the GDPR grants for the right not to be subject to "a decision based solely on automated processing," when this decision produces legal or "similarly significant..." effects.<sup>106</sup> Most likely, however, a high number of decisions concerning

<sup>104.</sup> COUNCIL OF EUROPE, EUROPEAN CONVENTION 108 +: CONVENTION FOR THE PROTECTION OF INDIVIDUALS WITH REGARD TO THE PROCESSING OF PERSONAL DATA art. 9(1)(a), at 9 (2018), https://rm.coe.int/convention-108-convention-for-the-protection-of-individuals-with-regar/16808b36f1.

<sup>105.</sup> Brent Mittelstadt & Sandra Wachter, A Right to Reasonable Interferences: Re-Thinking Data Protection Law in the Age of Big Data and AI, COLUM. BUS. L. REV. (forthcoming 2019), https://ssrn.com/abstract=3248829.

<sup>106.</sup> For an in-depth account of the potential shortcomings of Article 22, see Luciano Floridi, Brent Mittelstadt & Sandra Wachter, Why a Right to Explanation of Automated Decision-Making Does Not Exist in the General Data Protection Regulation, 7 IDPL 76 (2017); A critical question will concern the interpretation of the word "solely" in this context. Adequate standards are needed to ensure that nominal

workplace issues will fall into the exceptions to this rule allowed by Art 22(2), being they "necessary for entering into, or performance of, a contract."<sup>107</sup> In this case, the GDPR mandates that employers or other data controllers implement "suitable measures to safeguard the data subject's rights and freedoms and legitimate interests, at least the right to obtain human intervention on the part of the controller, to express his or her point of view and to contest the decision." Workers, therefore, will have the right to contest fully automated decisions that affect them significantly. This protection, however, will be in vain unless they can show that a specific "enforceable legal or ethical decision-making standard" has been violated. Without these standards, the protection under Art. 22 risks remaining "an empty shell."<sup>108</sup>

It is, therefore, crucial that adequate and specific standards and protections be provided in the world of work. In this respect, Article 88 of the GDPR is a crucial provision. It provides that the EU Member States may introduce, by law or by collective agreements, "specific rules to ensure the protection of the rights and freedoms in respect of the processing of employees' personal data in the employment context." These rules shall "include suitable and specific measures to safeguard the data subject's human dignity, legitimate interests and fundamental rights," with particular regard to "monitoring systems at the work place," transparency of processing, and transfer of personal data.<sup>109</sup>

These regional approaches to workers' privacy protection, founded on the idea of protection of human and fundamental rights at the workplace, and specifically addressing the need that the prerogatives of managing and monitoring workers do not impinge upon their human dignity, can guide the introduction (or the update) of labor regulation aimed at safeguarding workers against abusive supervision practices in the wake of the spread of technology-enhanced monitoring systems.<sup>110</sup> A human-rights based

involvement of humans that sanction decisions made by automatic mechanisms will not deprive data subjects of the protection under Art 22.

<sup>107.</sup> Another case of exception is when data subjects give their express consent to solely automated decision-making. It is worth noting, however, that the Article 29 Data Protection Working Party (now, the European Data Protection Board) in its *Opinion 2/2017 on data processing at work*, adopted on 8 June 2017, observed: "consent is highly unlikely to be a legal basis for data processing at work, unless employees can refuse without adverse consequences."

<sup>108.</sup> Mittelstadt & Wachter, supra note 105.

<sup>109.</sup> Article 88, Regulation (EU) 2016/679 of the European Parliament and of the Council of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data, and repealing Directive 95/46/EC (General Data Protection Regulation); see, for initial comments, Maio, supra note 16; Ilaria Armaroli & Emanuele Dagnino, A Seat at the Table: Negotiating Data Processing in the Workplace, 41 COMP. LAB. L. & POL'Y J. 173 (2019); Frank Hendrickx, Privacy, data protection and measuring employee performance. The triggers from technology and smart work, (Regulating for Globalization. Trade, Labor and EU Law Perspectives, Mar. 21, 2018), http://regulatingforglobalization.com/2018/03/21/privacy-data-protection-and-measuring-employee performance-the-triggers-from-technology-and-smart-work; Federico Fusco, Employee Privacy in the Context of EU Regulation N.2016/679: Some Comparative Remarks (paper presented at the XVI

International Conference in Commemoration of Professor Marco Biagi, Mar. 2018). 110. Hendrickx, *supra* note 109.

approach, grounded on the idea that the human right to privacy can only be limited insofar as this is indispensable to the exercise of other human rights and that any limitations must be proportionate to this end, can indeed provide a meaningful general framework of protection that may prove beneficial, in contrast to spot-remedy approaches adopted in systems where recognition of workers' rights as fundamental rights is still lagging, like the United States,<sup>111</sup> and to proposals to govern technological innovation based on much vaguer "ethical" principles, such as the currently overhyped "ethical AI" discourse.

In this respect, it should be remarked that employment-at-will rules allowing termination of employment for "any or no reason" could exacerbate risks of abuses of managerial prerogatives,<sup>112</sup> particularly in connection with monitoring practices that, through the use of technology and big data, allow access to information on workers' sensitive data and private life. Even if practices like targeting personal features protected under discrimination law were illegal, the possibility of terminating employment without providing any reason may give room to violations that would not be easy to detect or that would require lengthy litigation to be sanctioned. This is not only true for the legal systems operating under an employment-at-will rule, but also for those that do not provide effective remedies against unfair termination of employment or access to justice in employment disputes, since lack or scarcity of remedies or significant litigation costs may discourage individual action against violations.<sup>113</sup> Moreover, these risks would not only be confined to the termination of standard employment relationships. Widespread recourse to temporary and casual work arrangements, which do not require a reason of termination for the work to be discontinued, magnify managerial prerogatives and aggravate the risk of abuses, as workers will be reluctant to resist invasive supervision practices lest their work arrangement not be renewed or be zeroed-down.<sup>114</sup>

For this reason, "protection on the job," also against unfair termination, is pivotal to protect human dignity at the workplace. Human rights approaches can also justify a universal approach aimed at extending labor protections beyond the traditional scope of the employment relationship, since casualization of industrialized labor markets and the spread of platform work are materially blurring the distinction between employees and some

<sup>111.</sup> For an analysis of the United States' legal framework in this context, see Frank Pasquale, *supra* note 8. See also Ifeoma Ajunwa, Kate Crawford & Jason Schultz, *supra* note 29; Matthew T. Bodie, Miriam A. Cherry, Marcia L. McCormick & Jintong Tang, *supra* note 42; Frank Hendrickx, *supra* note 72.

<sup>112.</sup> ANDERSON, supra note 75.

<sup>113.</sup> De Stefano, supra note 97; Abigail Adams & Jeremias Prassl, Vexatious Claims: Challenging the Case for Employment Tribunal Fees, 80 MOD. L. REV. 412 (2017).

<sup>114.</sup> Antonio Aloisi & Valerio De Stefano, Fundamental Labour Rights, Platform Work and Human-Rights Protection of Non-Standard Workers, in RESEARCH HANDBOOK ON LABOUR, BUSINESS AND HUMAN RIGHTS LAW (Janice R. Bellace & Beryl ter Haar eds., 2019).

self-employed workers in terms of managerial practices.<sup>115</sup> For instance, the practice of taking screenshots of computers of workers to monitor their work performance and productivity has long been in use in platform work, to control alleged self-employed workers in platforms like Upwork and other online crowdwork platforms.<sup>116</sup>

Moreover, a human-rights-based approach to labor protection cannot neglect the importance of collective rights such as freedom of association and the right to collective bargaining in the protection of human dignity at the workplace. The function of collective rights is not only to give workers a better position to negotiate economic conditions of employment; collective rights also act as "enabling rights," facilitating securing and effectively enforcing any other right at the workplace. As such, collective rights also serve as a fundamental tool to rationalize and limit the exercise of managerial prerogatives, since they allow counterpoising a collectively organized party to the intrinsic collective and organizational dimension of these employers' prerogatives, which can be exerted on an individual basis but also on the workforce as a whole. Collective rights, including the right to collective bargaining, allow moving from a purely unilateral exercise of those prerogatives towards a consensual governance of work, by requiring negotiations on aspects of the business organization that would be, in lack of collective relations, unilaterally governed by employers, by means of the authority vested in them by the legal system.<sup>117</sup> Reference to collective bargaining in Article 88 of the GDPR, as a mechanism to provide adequate and specific standards in the context of data collection and processing to safeguard the human dignity and the fundamental rights of workers, confirms how crucial collective rights are to counter abuses of automated-management practices at the workplace. The next section concludes this article, by exploring how collective regulation is essential to secure adequate labor protection in times of automation and technologically enhanced monitoring practices.

<sup>115.</sup> De Stefano, *supra* note 26. For a detailed proposal on extending labour protection beyond the scope of the employment relationship, including additional references, see Nicola Countouris, Valerio De Stefano, *New trade union strategies for new forms of employment* (2019).

<sup>116.</sup> Mariya Aleksynska, Anastasia Bastrakova & Natalia Kharchenko, Work through Online Platforms in Ukraine: Key Issues and Policy Perspectives (ILO, forthcoming).

<sup>117.</sup> STEFANO LIEBMAN, INDIVIDUALE E COLLETTIVO NEL CONTRATTO DI LAVORO (1993).

### VI. "NEGOTIATING THE ALGORITHM": "HUMAN-IN-COMMAND" AND COLLECTIVE RIGHTS FOR THE FUTURE OF WORK

As discussed in the Introduction, the mainstream discourse on automation tends to follow the techno-deterministic assumption that the introduction of new technologies will determine job losses or gains as an autonomous and heterogeneous process impacting labor markets. This approach, nonetheless, does not take into account the role that labor regulation can play to influence this process—something that is indeed surprising, given the high number of international and national instruments that deal with the impact of technology on employment, such as the instruments governing collective dismissals.

Collective dismissals are the subject matter of copious international, regional, and national regulation. These instruments commonly require businesses to adequately inform and consult with trade unions and workers' representatives, and to involve public bodies before carrying out mass redundancies. The ILO Termination of Employment Convention, 1982 (No. 158) mentions explicitly that information and consultation procedures should also be followed when redundancies are envisaged for "technological" reasons, with the aim of finding measures "to avert or to minimise the terminations" and "to mitigate the adverse effects of any terminations on the workers concerned, such as finding alternative employment." The ILO Termination of Employment Recommendation, 1982 (No. 166) provides further guidance in this respect.

Provisions concerning information and consultation between employers and workers in case of redundancies are also included in regional sources of regulation, such as the CARICOM Model Harmonisation Act on Termination of Employment<sup>118</sup> and the EU Directive on Collective Redundancies. Similar measures are also provided in many domestic legal systems.<sup>119</sup>

Yet, having this type of regulation in place is far from sufficient for solving the problems deriving from automation. Job losses could occur at levels unheard of in the past, for instance, or new technologies could be introduced at a pace that strains current regulation and industrial relations. Moreover, this regulation aims at mitigating the consequences of redundancies, but is not able to avert them per se, especially if new machinery and business processes displace a high number of jobs in a short amount of time. Nonetheless, policymakers, researchers, and scholars should not start from the assumption that regulation aimed at attenuating mass job losses does not exist or is impossible to apply. Collective redundancies regulation exists,

<sup>118.</sup> The Model Law explicitly mandates information and consultation where layoffs take place because "the employer has modernised, automated, or mechanised all or part of the business."

<sup>119.</sup> The ILO EMPLOYMENT PROTECTION LEGISLATION DATABASE indicates that more than 60 countries, belonging to all the continents of the world, provide for procedural duties of information and consultation in the event of collective redundancies. *See* http://www.ilo.org/dyn/eplex/termmain.home.

and its existence should be considered when discussing the impact of automation on labor markets, together with the role that social partners and regulators can have in governing these processes.

Nor should it be assumed that regulation would necessarily stifle innovation, another widespread corollary of techno-deterministic approaches to automation. Collective redundancies regulation and labor laws that ensure functioning industrial relations systems and sustain the role of workers' representatives and trade unions can instead be associated with positive economic outcomes.<sup>120</sup> Literature also shows a positive relationship between stronger collective institutions and productivity,<sup>121</sup> economic efficiency, and levels of employment.<sup>122</sup>

The assumption should be, therefore, that collective dismissal regulation and workers' involvement in managing mass redundancies can be beneficial when dealing with automation processes and their social implications.

Moreover, the involvement of workers' representatives can also occur much earlier than when actual redundancies occur. Duties to engage in social dialogue to deal with the envisaged impact of technological innovation are also provided under regional instruments, such as the EU Directive 2002/14.<sup>123</sup> The Directive mandates information and consultation duties both on an ad hoc basis, "on decisions likely to lead to substantial changes in work organisation or in contractual relations" and, on a regular basis, "on the recent and probable development of the undertaking's or the establishment's activities and economic situation." Examples of national regulation that provide for similar duties are also available.<sup>124</sup>

Most importantly, the involvement of workers' representatives can prove particularly beneficial to the aim of governing other implications of new technologies at the workplace, namely those affecting the quality of the jobs that will "survive" after automation. The introduction of AI and the use

<sup>120.</sup> Zoe Adams, Louise Bishop, Simon Deakin, Colin Fenwick, Sara Martinsson Garzelli, & Giudy Rusconi, The Economic Significance of Laws Relating to Employment Protection and Different Forms of Employment: Analysis of a Panel of 117 Countries, 1990-2013, INT. LAB. REV. (2018), https://doi.org/10.1111/ilr.12092.

<sup>121.</sup> Simon Deakin, Colin Fenwick, Prabirjit Sarkar (2014) Labour law and inclusive development: the economic effects of industrial relations laws in middle income countries, in INSTITUTIONAL COMPETITION BETWEEN COMMON LAW AND CIVIL LAW: THEORY AND POLICY (Michèle & Henrik Schmiegelow eds., 2014); Felix FitzRoy; Kornelius Kraft, Co-determination, efficiency and productivity, 43 BRITISH J. OF INDUS. REL. 233 (2005).

<sup>122.</sup> Simon Deakin, Jonas Malmberg, & Prabirjit Sarkar, How do labour laws affect unemployment and the labour share of national income? The experience of six OECD countries, 1970-2010, 153 INT'L LAB. REV. 1 (2014).

<sup>123.</sup> Directive 2002/14/EC of the European Parliament and of the Council of 11 March 2002 establishing a general framework for informing and consulting employees in the European Community.

<sup>124.</sup> Swedish Employment (Co-Determination in the Workplace) Act (1976:580), Section 19, for instance, binds employers "to regularly inform an employees" organisation in relation to which [they are] bound by collective bargaining agreement as to the manner in which the business is developing in respect of production and finance and as to the guidelines for personnel policy." Analogous duties are provided also when the employer is not bound by a collective agreement.

of big data and EPM need to be governed, to ensure that systems that can allow an unprecedented magnification of the scope and impact of managerial prerogatives and the intensity of monitoring do not lead to abuses that impinge on the human rights of workers.

Regulation is needed to govern the amount of data collected on work performance and the personal features of workers, as well as the way data are collected and treated. Nor is this only a matter of privacy protection. The way work is directed through the use of new technologies, including wearables and co-bots, among other things, should be regulated to ensure that the quest for higher productivity does not result in occupational hazards and heightened stress for the workers involved. Disciplinary mechanisms facilitated by technology are another key item to regulate. Even if it were possible to have AI decide on issues, such as whether to increase the pace of work or intensify production, these decisions should always be implemented after a human review. The same goes for any disciplinary measure taken in light of data collected through mechanical monitoring systems or algorithmic processes. Algorithm-based evaluation of work performance should also be disciplined, to make assessment criteria transparent and known to workers, and to ensure avoidance of arbitrary or discriminatory outcomes. To this end, again, even if it were possible to have automatic changes and updates in the operation of algorithms through self-learning AI, the final decision to amend the criteria through which work performance is assessed should be taken by humans, made transparent and known to workers, and also be subject to negotiation.

"Human-in-command," an approach advocated by the European Economic and Social Committee's Opinion on Artificial Intelligence,<sup>125</sup> namely the "precondition that the development of AI be responsible, safe and useful, where machines remain machines and people retain control over these machines at all times," should be strictly followed also concerning work. The Opinion also specifically advocates that "workers must be involved in developing these kinds of complementary AI systems, to ensure that the systems are useable and that the worker still has sufficient autonomy and control (human-in-command), fulfillment and job satisfaction." To fulfill this objective, it is also crucial that any managerial decision suggested by AI be subject to review by human beings who remain legally accountable, together with their organization, for the decision and its outcomes. The fact that decisions were taken following machine-based processes should never be a sufficient reason to exclude personal liability; even if electronic personality were introduced in the legal system, humans should always remain

<sup>125.</sup> European Economic and Social Committee, Artificial intelligence – The consequences of artificial intelligence on the (digital) single market, production, consumption, employment and society (own-initiative opinion No. 7, 2017). See now also ILO GLOBAL COMMISSION ON THE FUTURE OF WORK, WORK FOR A BRIGHTER FUTURE (2019).

accountable for any decision directly affecting workers and any other natural person.

The right not to be subject to fully automated decision-making without human intervention is making its way into supranational regulation. Article 9 of the revised Council of Europe's Convention for the Protection of Individuals with regard to Automatic Processing of Personal Data concerning the right not to be subject to automated decision-making without human intervention, discussed above, together with the provision of the GDPR providing for adequate safeguards, in this respect, are a step towards establishing a "human-in-command" approach. As argued in the previous section, however, to avoid these provisions from remaining an empty shell; when it comes to the world of work, specific and adequate standards and regulations are needed in this field.

This regulation will have to remain flexible and quickly adaptable to technological innovation. For this reason, besides a general default legislative framework, detailed and bespoke regulation is essential. In this regard, collective bargaining can play a primary role at both the sectoral and workplace level, as recalled in Article 88 of the GDPR. Individual right to access to data and to contest the outcomes of automated decision-making, while essential, could not be sufficient in a context in which technology becomes as pervasive and complex as discussed in the previous Sections. Individuals should not be left alone to cope with the intricacies of this technology when they want to comprehend and contest the consequences of its applications on them.

For this reason, in the world of work, collective rights and voices will be crucial. Collective agreements could address the use of digital technology, data collection, and algorithms that direct and discipline the workforce, ensuring transparency, social sustainability, and compliance with these practices with regulation. Collective negotiation would also prove pivotal in implementing the "human-in-command" approach at the workplace. Collective bargaining could also regulate issues such as the ownership of the data collected from workers and go as far as creating bilateral or independent bodies that would own and manage some of the data.<sup>126</sup> All this would also be consistent with collective bargaining's fundamental function as an enabling right and as a rationalization mechanism for the exercise of employers' managerial prerogatives, allowing the movement away from a purely unilateral dimension of work governance.

"Negotiating the algorithm" should, therefore, become a central objective of social dialogue and action for employers' and workers'

<sup>126.</sup> Information and consultation and collective negotiation on data collection and processing are also recommended under the 1997 ILO Code of practice on the protection of workers' personal data. See also Sangeet Paul Choudary, The architecture of digital labour platforms: Policy recommendations on platform design for worker well-being (ILO Future of Work Research Paper Series, No. 3 2018).

organization. In 2017, for instance, the UNI Global Union issued a series of cutting-edge proposals on Ethical Artificial Intelligence at the Workplace.<sup>127</sup> Iliaria Armaroli & Emanuele Dagnino and Phoebe Moore et al., moreover, report on several collective agreements already in place in various countries that regulate the use of technology not only in monitoring workers, but also in directing their work, to protect human dignity and occupational health and safety of workers.<sup>128</sup> In this respect, Seifert also envisages a potentially crucial role for transnational collective bargaining and reports on transnational agreements already concluded on the issue of data protection.<sup>129</sup> Social partners, therefore, are already tackling these issues.<sup>130</sup> Governments also have an essential role to play, in addition to providing a general legislative framework to regulate these issues in lieu of, or complementing, specific collective bargaining. For instance, they can also use fiscal incentives to stimulate technological business strategies on the condition that they fully integrate sustainability objectives and are subject to social dialogue. It will not be a simple process or a quick one, and it will require efforts from all parties involved. Among other things, substantial resources will need to be spent to ensure that workers, managers, trade unionists, and HR personnel are adequately trained to deal with the challenges and opportunities that technology can prompt. Regulation and collective governance of these processes will not be built in a day. However, they are indispensable to ensure that the benefits of technological advancements improve our societies inclusively and as a whole.

<sup>127.</sup> Global Union Sets new Rules for the Next Frontier of Work-Ethical AI and Employee Data Protection (UNI Global Union, Dec. 11, 2017), http://uniglobalunion.org/news/global-union-sets-new-rules-next-frontier-work-ethical-ai-and-employee-data-protection.

<sup>128.</sup> MOORE, UPCHURCH & WHITTAKER, supra note 29; Armaroli & Dagnino, supra note 109.

<sup>129.</sup> Achim Seifert, Employee Data Protection in the Transational Company, in GAME CHANGERS IN LABOUR LAW: SHAPING THE FUTURE OF WORK, BULLETTIN OF COMPARATIVE LABOUR RELATIONS NO. 100 (Frank Hendrickx & Valerio De Stefano eds., 2018).

<sup>130.</sup> Recently, the OECD also adopted a recommendation calling for social dialogue to play a role about the introduction and use of artificial intelligence at work. *See* ORGANIZATION FOR ECONOMIC CO-OPERATION AND DEVELOPMENT (OECD), RECOMMENDATION OF THE COUNCIL ON ARTIFICIAL INTELLIGENCE (2019).